



AIDN NATIONAL NEWSLETTER

ISSUE 2 OF 2020

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Upcoming events

SEPTEMBER 2020

22 September

ADM Defence Estate and Base Services Summit, Canberra ACT

OCTOBER 2020

13 - 14 October

ANI Goldrick Seminar, Remote and Autonomous Systems at Sea, Canberra ACT

14-16 October

October Rotortech 2020 Helicopter and Unmanned Flight Systems – Brisbane QLD

23 October

ADM Women in Defence Awards – Canberra ACT

28 October

North Australia Defence Summit

NOVEMBER 2020

10 - 12 November

MilCIS – Canberra ACT

17 - 18 November

10th Biennial SIA Conference 2020 – Canberra ACT

25 November

10th Australian Space Forum – Adelaide SA

26 November

Defence Connect Australian Defence Industry Awards 2020 – Venue TBA

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Letter to Members from the CEO



AIDN CEO, Brent Clark

I have been in the role of CEO of AIDN National for a month and want to thank all those members and state and territory chapters that have offered support and encouragement to me.

I want to reiterate my offer to engage with you whenever you need, you have my details; so if you have questions, queries or concerns or you simply need some advice, then contact me.

It is clear that the decision to come together at a national level is popular and will become effective quickly, we have a powerful voice as a collective group.

I have spent time explaining the importance of the state and territories associations in the development of effective policy and engagement with the membership base.

This ability to work closely is what we need to do to ensure that we can provide well-constructed and considered advice to those areas that we must influence in order to achieve the best possible outcome for the Australian Defence Industry.

As the peak body for the Australian Defence Industry we need to ensure that at the political level, politicians understand

and appreciate the need for a strong and vibrant Indigenous Defence Industry.

We have to work with Defence and other government departments to ensure that your requirements and issues are fully understood and explained, that way they can work with us to achieve the desired outcomes.

We will also work with the opposition and state and local authorities in order to ensure that all politicians at all levels are fully aware of what is happening. Your businesses are located all around the country and you are located in the electorates of all sides of politics.

We also need to work with Prime Contractors and MSPs so that Australian companies are automatically considered to be an integral component of their supply chains, and not just within the Australian environment, but that Australian industry is included in their global supply chains.

Australian companies rightfully expect to be able to compete on a fair and equitable footing with overseas companies: AIDN's role is to work to ensure that this happens. AIDN must advocate for the Australian SME community, and that is an obligation that I take very seriously.

The SME community has many challenges in the Australian environment, and AIDN's role is to provide advice, assistance and advocacy for you.

Whilst we will always try and navigate through any issues with government, government departments and Prime Contractors, to ensure the best possible outcomes, behind the scenes, AIDN will have no concerns about engaging with the media in order to influence positive outcomes for Australian industry, in short we will do whatever we have to in order to get industries messages out. AIDN will always provide commentary whenever it is asked for.

AIDN will advocate without fear or favour and we will advocate on your behalf.

We are here to make sure your voice is heard and equally as importantly – listened to.



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secure Contracts
with Defence and CASG



MEET THE BOARD



Brent Clark
CEO

ceo@aidn.org.au

With a career spanning over 30 years in both the Royal Australian Navy (RAN) and Defence industry, Brent has held a variety of senior roles from project management to executive management in small, medium and large Defence companies including BAE Systems Australia, Thales Australia, SAAB Systems and Sonartech Atlas.

In November 2018 Brent established his own consulting company, working with the Canadian Government and a variety of both Australian and foreign-owned companies.

In January 2020 Brent became the CEO of Industry Voice, an Australian Defence Industry advocacy organisation prior to accepting the role as CEO of AIDN National in May 2020.

Brent was appointed as interim CEO of Naval Group Australia in March 2016. Prior to this appointment, he was the Chief Operating Officer (COO) and Director for Strategy and Communications and Human Resources (HR) at Naval Group Australia. In his role as COO, Brent was responsible for managing Naval Group's relationships with the Department of Defence and State and Federal Government officials. Brent also acted as the spokesperson for the organisation and liaised regularly with Australian trade and daily media and presented on behalf of Naval Group at external conferences and industry briefings.

Prior to joining Naval Group, Brent worked for BAE Systems, as the Head of Business Development, Strategy and Communications, Maritime. Brent was involved in a variety of programs including; Landing Helicopter Dock (LHD) Training Package; Anzac Class ASMD Modification; LHD Initial in-service Support package; Commercial Oil & Gas

work; and Commercial Ship repair work. Prior to BAE Systems, Brent was the Vice President, Thales Naval Business Group for Thales Australia. In this role Brent was responsible for the Thales Australia Naval Business Group which had 900 employees. Brent has also worked for SAAB Systems and Sonartech Atlas.

Brent is on the board of the Australian Maritime College, which is part of the University of Tasmania.

Prior to joining the private sector, Brent served in the Royal Australian Navy for 11 years on HMA Submarines Onslow, Farncomb, Ovens and Otway, as well as serving in a variety of other Naval vessels.

Brent is a graduate of Queensland University and holds a Master of Business Administration. Brent has four daughters, he also coaches first grade women's hockey having obtained his coaching qualifications from Hockey Australia.



Lester Sutton
Chairman of the Board

board@aidn.org.au

Lester was appointed Chair of AIDN's Inaugural National Board in December 2018. Lester is currently the General Manager of Jenkins Engineering Defence Systems [JEDS] — an SME that is a founding member of AIDN's NSW Chapter and celebrated its 30th anniversary servicing the needs of Defence.

With 40 years' experience of Defence, in and out of uniform, Lester brings a wealth of knowledge to the position of Chair.

Lester joined JEDS in early 2015 following a three-year contract as a Business Adviser with the Defence Industry Innovation Centre [DIIC] - the forerunner of today's Centre for Defence Industry Capability [CDIC].

Prior to joining the DIIC, Lester held a number of managerial roles in Australia's Defence and Security Industries:

- Client Delivery Executive with Dimension Data [an ICT company delivering

engineering and project management services to Defence's Chief Information Officer Group];

- Managing Director of General Dynamics Mediaware [a former Canberra-based start-up founded by three former CSIRO research engineers that was acquired by General Dynamics in late 2007]; and
- Strategic Advisor Security Solutions with Honeywell Pacific [a tier one physical security multinational].

Lester is a former Australian military officer whose last career service with the ADF was as the Head of Analysis and Production with the Combined Intelligence Operations Centre in Iraq. Immediately prior to that he was the Commander of Australia's Joint Operations Intelligence Centre reporting directly to CJOPS [Chief of Joint Operations - Australia].

Lester is a former Project Officer in (what is now) CASG and, in-between industry jobs, was consultant to the Defence Material Organisation - authoring a working paper on the former Electronic Warfare Priority

Industry Capability. Lester also had postings in Army equipment trials and the Strategic Policy Division.

Lester has a Bachelor of Science (majoring in Physics) from UNSW and a Master of Science (majoring in Electronics and Guided Weapons) from Cranfield University in the UK.



Angus Hutchinson
Secretary/Treasurer

board@aidn.org.au

Angus Hutchinson joined Thomas Global Systems in 2011 as Vice President, Commercial focusing on the group's commercial aerospace and business development activities and was appointed CEO in 2014.

Prior to joining Thomas Global Systems, Angus worked as a Vice President in the

Investment Banking Division of Rothschild Group in Sydney and Washington, D.C., where he focused on mergers and acquisitions and project finance transactions in the natural resources sector.

Angus holds a Bachelor of Commerce from the University of Sydney.

Angus is a member of the Australian Industry Group's NSW Advisory Council, a National Director of the Australian Industry & Defence Network and an Advisory Board Member of the Young Endeavour Youth Scheme.



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MEET THE BOARD



Carl Quarterman
Board Member
board@aidn.org.au

Mr Quarterman is the President of the Australian Industry and Defence Network -Queensland. AIDN is an organisation promoting Australian SMEs to win a larger portion of Australian Defence related work.

He is a Director on the AIDN National Board which has the vision of creating a more secure Australia through enhancing industry and defence capability. He is the Managing Director of Queensland Gaskets, an Australian Manufacturing company operating in the Australian and global defence supply chains. Mr Quarterman is a graduate of the Australian Institute of Company Directors.

other industries has resulted in extensive experience in Capability and Capacity development and Workforce Management.

As a member of the AIDN National Board, Kerry continues to play a leading role in ensuring that the Defence industry has a capable and high skilled, high tech Defence and related industry. She works in close collaboration with industry, state and commonwealth stakeholders to provide guidance and support at local and national level. Kerry is also AIDN NT's CEO.



Julie Savage
Board Member
board@aidn.org.au

Julie has been a member of AIDN since 2012 and has supported AIDN as a member initially with the very active AIDN QLD Group and now as a supporter of the National Organisation.

Julie has been the Director of Cognesis Contractors since 2006 and believes in the importance of relationships with customers, customers' customers, employees and contractors. Mostly, Julie and her team work with Engineers in the industry and have had input to several Aerospace and

other Defence projects. Her company has also worked in transport projects. Having been initially employed by an Aerospace Company herself and being based in Brisbane, Cognesis developed their early reputation on rotary wing projects. It is exciting that after participating in Aerospace and Land projects, Cognesis contractors are now involved in Navy programs. As the industry has changed, clients have looked for specialised and talented resources that consistently seek high quality people to add value to their projects. She believes the SME community delivers in this regard.

Julie asserts that the quality and calibre of the people she has been able to work with have greatly contributed to her success in the business and her participation on this and other boards. She believes that while industry changes are significant, the values people bring to their companies and roles are what are enduring and rewarding. She enjoys seeing the progression of individuals through their careers in the industry. She especially enjoys having the opportunity to play a role in a national organisation such as AIDN that represents the largest number of SMEs across Australia. Julie understands the operations of SMEs and as a Professional Services Provider to Defence projects relates to the challenges and successes that come with SMEs.



Kerry Smith
Board Member
board@aidn.org.au

Kerry has been with AIDN-NT for almost 3 years, focused on better engaging and connecting local industry to Defence opportunities. Her work in SA for 24 years with local Defence industry and



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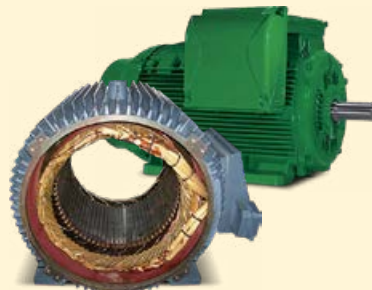
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MEET THE PRESIDENTS

AIDN WA



Kristian Constantinides
Western Australian President
PH: 0408 949 604
president@aidn-wa.org.au

Kris has been with Airflite since he graduated with a Bachelor of Commerce Double Major in Corporate Administration and Management in 2003. In 2016, Kris became a Graduate of the Australian Institute of Company Directors (GAICD) and in 2018 completed his Masters of Business Administration (MBA).

Kris' duties stretch across a variety of business areas, predominantly focussed on strategy, equity, business development, risk, contracts, and general management.

Kris is also a Chairperson of the Australian Industry Defence Network in Western Australia (AIDN-WA), which seeks to promote the interests of the local Defence industry. Kris has represented the Aviation and Defence industries as a keynote speaker at events for Universities, Government Bodies, Industry Groups, and Conferences both in Australia and internationally, on a broad range of topics.

AIDN QLD



Carl Quarterman
Queensland President
PH: 0732 773 922
president@aidnqld.com.au

Carl is the current Managing Director of Queensland Gaskets, a family owned company established by Carl's grandfather some 65 years ago. Carl has succeeded his father as MD and is ushering the company into the modern era of high technology manufacturing.

Queensland Gaskets is a genuine Australian SME and Carl joined AIDN, seeing that organisation as a dedicated support group assisting SMEs to be successful in the Australian Defence Industry, through advocacy and networking.

Carl was elected President of AIDN QLD in 2016, after serving on the AIDN QLD Management Committee. Since becoming President, he has contributed to and supported the AIDN National Executive and is also currently filling the role of National Vice President. Carl has, also developed a strong relationship with Defence Industry Queensland (DIQ), to the benefit of members, State Government and the Queensland Defence Industry.

AIDN NT



Andrew Jones
Northern Territory President
PH: 0439 745 347
president@aidnnt.com.au

Andrew's first introduction to the Defence industry was when he joined the ANZAC Ship Project as an Engine Room Superintendent in Williamstown Victoria. Moving to the NT after securing a position as AIDN NT's first Executive Officer, Andrew held this position for 3 years, only leaving to form his own business NTK Industries, where the aim is to provide highest quality Aluminium and Glass products throughout the NT and Kimberley regions using only the latest technology for manufacturing. Andrew continues his commitment to AIDN as he understands how important AIDN and SME's are to future generations.

AIDN ACT



Stuart Althaus
Australian Capital Territory President
PH: 0411 883 203
stuart.althaus@smegateway.com.au

Stuart is an experienced CEO, Senior Executive and Company Director specialising in Information Communications Technology (ICT), strategy and Defence. His career commenced as an Army Officer (full time and now part time) and continues after 40 years. Stuart's background has spanned many successful and large international and domestic projects.

As the CEO of SME Gateway Stuart leads an exceptional team responsible for the collaboration and successful provision of services to Defence, Primes and Federal and State Government entities. This is achieved through leveraging the capability and expertise of its capable and diverse Small to Medium Enterprise (SME) member community. SME Gateway provides a Fundamental Input to Capability (FIC) to government but more specifically to Defence and the Digital Transformation Agency (DTA) with many areas requiring niche skill sets.

Stuart plays a significant role in the greater ICT and Defence marketplace including an active role in the National Board for the Australian Industry Information Association (AIIA), the Chair for the ACT Australian Industry Defence Network (AIDN) and other special interest groups and industry bodies. His extensive experience and wide professional network have assisted in the forming of State and Federal Government policy.

AIDN SA



Gary Bettcher
South Australian President
PH: 0409 694 063
president@aidnsa.org.au

During his career, Gary Bettcher has held several senior Finance, Company Secretary, and CEO roles prior to embarking into his own business, Leadership Management Australia-Bettcher, for 14 years.

Significantly, whilst working with over 40 Defence companies and over 200 of their personnel, Gary and his team at Leadership Management Australia-Bettcher delivered leadership development programs resulting in verified ROI of over \$30 million for the individuals and defence companies involved.

Gary is currently General Manager of IQMS Australasia Pty Ltd, a consulting firm delivering integrated business management systems in a compliance framework to suit several ISO and other standards, within the defence, mining, civil, oil and gas, and construction industries.

Gary Bettcher is tertiary qualified with an MBA from University of Adelaide and holds a Diploma in Training & Assessment.

Since 2014, Gary has fulfilled several roles within the Australian Industry Defence Network (AIDN) Chapters and on the previous National Executive Committee. In early 2018, Gary worked with a small team to set up the AIDN-SA Chapter.

AIDN NSW

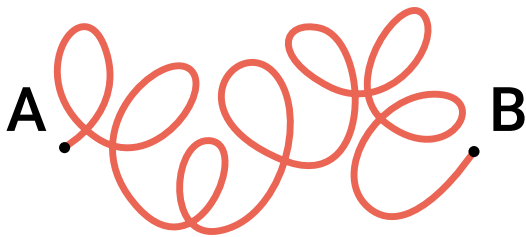


Anna Murry
New South Wales President
PH: 0417 047 391
president@aidnnsw.org.au

Anna has been involved with AIDN NSW since she joined in 2003. She has been on the committee and then joined the Executive in 2010 as Treasurer and held this position for several years before becoming Vice President and then was voted in as President in 2019. AIDN NSW has a strong and growing membership reflecting the diverse Defence industry across the state. Anna's professional life has been in the technology sector where for many years she has worked with the Government and Defence sector in the engineering and infrastructure segments. Anna has worked for software companies such as Autodesk, Bentley and Microsoft in making sure that technology investments add value back into organisations. Anna is also involved in cycle coaching and coaching juniors, especially girls, to reach their potential in their sport.

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DECEMBER 2020

1-3 December

TechNet Cyber 2020, Baltimore, USA

2 December

ADM Space Summit, Canberra, ACT

8-10 December

Undersea Defence Technology 2020, Rotterdam, The Netherlands

FEBRUARY 2021

3 February

ADM Congress, Canberra, ACT

3 February

AIDN National Gala Dinner, Canberra ACT

JUNE 2021

1-3 June

Land Forces – Brisbane QLD (date change from 1-3 September 2020)

NOVEMBER 2021

23-28 November

Avalon Airshow, Melbourne VIC (date changed from February 2021)

MAY 2022

Indo Pacific (specific dates yet to be announced)



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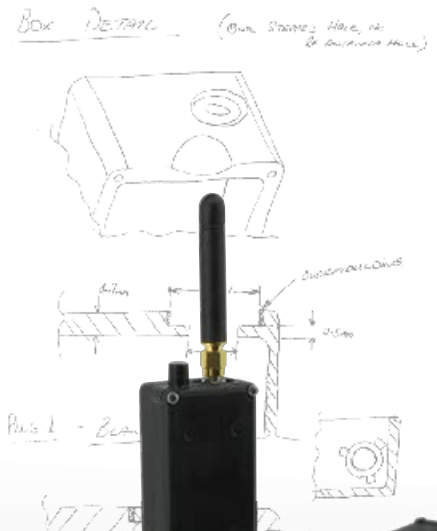
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The customer wanted to ensure that their remote access solution was ready to manage the increase in demand as a result of their response to COVID-19.

Being well aware of the challenges that foreseeable restrictions would present to their organisation, the customer proactively sought to increase their remote capability that was already in place but only utilised by a small subset of their staff.

Sliced Tech was tasked with finding a solution for the entire workforce to become remote ready and access the agency's environment remotely.



"Through the emerging COVID-19 health pandemic, Sliced Tech transitioned our staff and contractors in to a remote, work-from-home-enabled ICT environment.

This significant transformation workload was successfully delivered through clear strategic infrastructure and user planning, completion of a needs-analysis, and a risk analysis of operations. The program was rolled-out ahead of time, on budget, to a good standard with clear communication between parties."

Sliced Tech operate completely isolated remote computing environments, which are ASD certified to hold information up to and including the PROTECTED classification.

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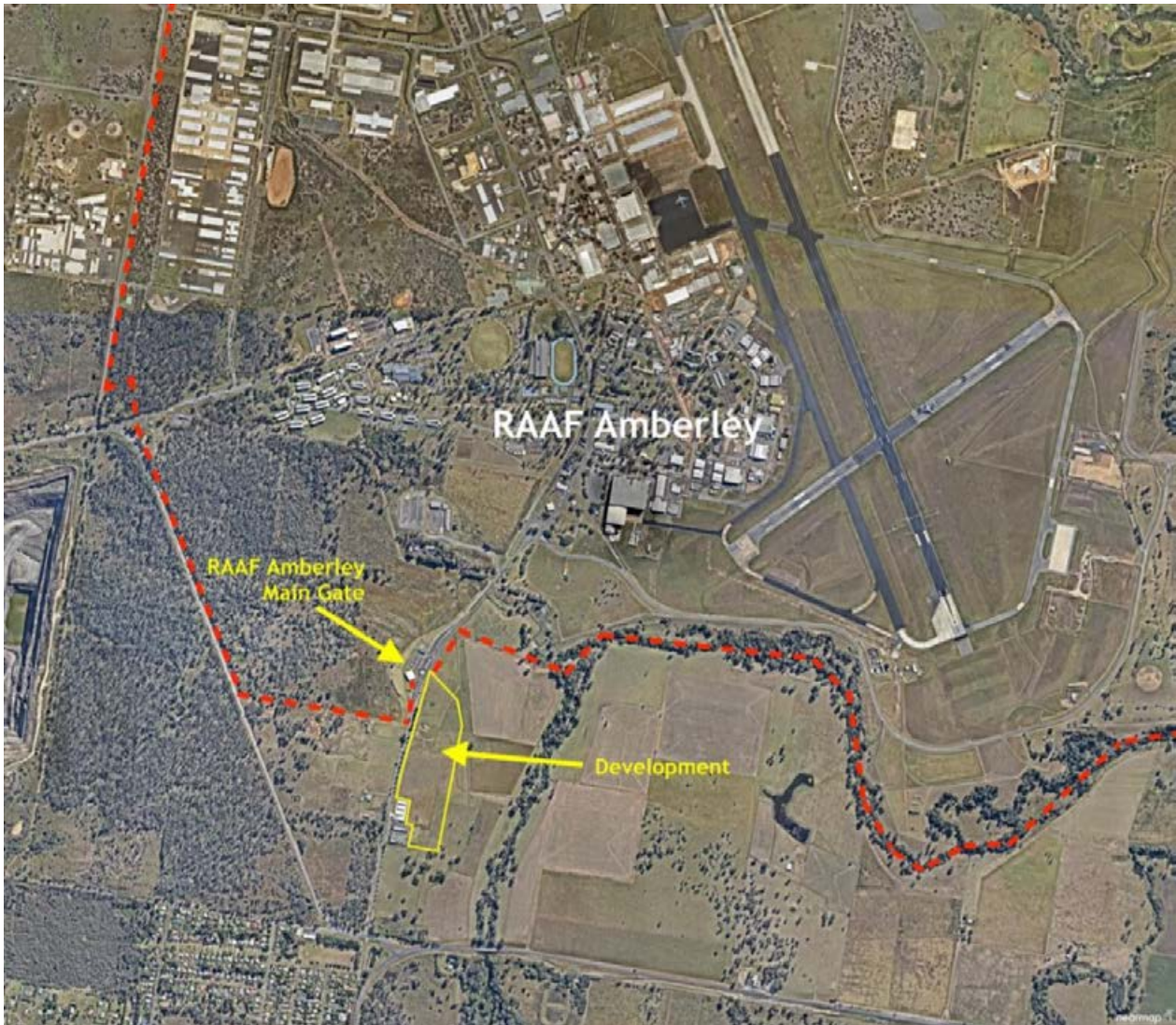
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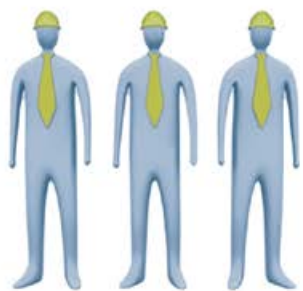
NEED TO BE CLOSE TO RAAF AMBERLEY? 51-89 SOUTHERN AMBERLEY ROAD, AMBERLEY



Total Land Area: 80,080m² **Tenure:** Freehold **Local Authority:** Ipswich City Council

Breakup	Area (approx.)	Status	Notes	Asking Price (ex GST)
Lot 1:	15,760m ²	Under Contract	Under Contract	Under Contract
Lot 2:	65,120m ²	Available	Sub-division potential (2-3 lots)	From \$125/ m ²

- Zoning:** Amberley Air Base and Aviation Zone (Sub Area AA2 – Business Park Investigation Area)
- Location:** The property is situated within the suburb of Amberley, approximately 40 radial kilometres south-west of Brisbane’s Central Business District (CBD), eight radial kilometres south-west of Ipswich CBD and adjoins the Amberley Royal Australian Airforce (RAAF) Air-base.
- Approvals:** Current DA approval for General Industry (defence related industries) and Service Trades Use (Warehousing), onsite sewerage treatment + finished earthworks levels above 1% AEP (flood).
- Key Attributes:** Town Water, Power, Telecommunications (NBN ready), access to key transport corridors (Cunningham, Warrego, Ipswich, Logan, Pacific & Gateway) + capability for B double access if required.



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Contact

If you would like any further information or require any assistance with defence industry issues, please contact the AIDN National Coordinator at: administration@aidn.org.au.

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